

## **Sales Consultant/ External Sales Representative/ Graduate**

FutureLearn is looking for a professional self-motivated individual with fantastic communication skills, an individual who is able to work in a pressurized and fast-paced environment. The Sales Consultant will be required to frequently generate their own leads as well as travel to meet with clients.

### **Responsibilities:**

The Sales Consultant will be required to produce their own leads and follow through to complete potential sales opportunities in the educational space. The candidate will be responsible for marketing FutureLearn various products.

The Sales Consultant must be highly motivated in order to reach and exceed set targets, while remaining positive and proactive.

### **Candidate Requirements:**

- Relevant completed Degree or National Diploma.
- Three years sales experience
- Excellent communication skills and fluent in English
- Cope well under pressure.
- Must have their own Vehicle as the role requires for candidate to travel to meet clients.

The position is based in Cape Town. Salary is market related (Basic + Commission).

Please note that preference will be given to EE candidates.

Kindly send your CV stating the job title in the subject line to **recruitment@futurelearn.co.za**.